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NEWS RELEASE

UWM teams up with Ziegler financial professionals to launch new individual investor education series

Introducing investment education series, "Reading the Roller Coaster" and "Personal Investment Finance" courses March through June, 2003

Milwaukee – February 26, 2003 – A new series of investment classes taught by financial professionals from Ziegler Companies, Inc. (AMEX: ZCO) is being introduced at the University of Wisconsin–Milwaukee School of Continuing Education. *Reading the Roller Coaster (Understanding the Stock Market)* will be taught by Bill Morse, Ziegler investment consultant, from March 6-20, followed by an in-depth course entitled *Personal Investment Finance*, taught by Ziegler's chief financial officer, Gary Engle, from March 27 to June 5, 2003. All courses will be held at the School of Continuing Education's modern adult education and conference facility in downtown Milwaukee.

"UWM is thrilled to kick off an investment education series with two strong courses that take a how-to approach to investing," said Darrell Radson, Ph.D, Associate Dean of UWM's School of Continuing Education. "This unique, in-depth approach to investor education takes participants beyond the fundamentals of investing to learning valuable information such as stock market tips and the process for building a portfolio. There has long been demand in the Milwaukee area for this type of comprehensive investment training, and we are pleased that Ziegler's reputation and expertise in this area will lend itself well to the quality of programs we offer to the public."

(More)

"These courses are designed to help participants make informed decisions about their financial futures," said Ziegler CFO Engle. "Investing is a very serious matter. The stakes can include the funding of a college education or a comfortable retirement, and people who will succeed will do so based upon sound, long-term investment decisions. Furthermore, people who thoroughly understand the risks and rewards of their strategies will have more confidence in their financial decisions," continued Engle. "We are pleased to be working together with the School of Continuing Education to further our commitment to investor education."

More information about each course can be found in the UWM School of Continuing Education Spring Catalog, or by visiting www.sce.uwm.edu or www.ziegler.com.

About Ziegler:

Ziegler (AMEX: ZCO) – The Ziegler Companies, Inc., headquartered in Milwaukee, Wis., is a diversified financial services company with operations in capital markets and investment services, which includes asset management and wealth management through retail brokerage offices.

Nationally, Ziegler's Capital Markets Group is ranked as one of the leading investment banking firms for nonprofit healthcare and senior living facilities, as well as religious institutions and schools.

Ziegler Investment Services Group operates a network of investment consultants throughout Wisconsin and the nation. It also sponsors the North Track family of mutual funds and provides retirement solutions, as well as private account management for individuals, corporations, foundations and endowments.

About UWM School of Continuing Education:

The School of Continuing Education is one of the 12 schools and colleges that comprise the University of Wisconsin-Milwaukee, Wisconsin's premier urban research university. The School extends the resources of UWM to the people, agencies, businesses and governments of our local and global communities through education, partnerships and applied research. With 1,500 noncredit, select credit and certificate programs offered, the School of Continuing Education annually attracts more than 35,000 participants of all ages who seek high-quality professional development and personal growth opportunities led by knowledgeable and experienced instructors.

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